



# About Aprima

## Track Record

- Founded in 1998
- Headquartered: Carrollton, Texas
- Executive Team (150+ Years in Healthcare IT)
- Specialties (30+ supported)
- Clients: Small, Medium & Large Practices
- Sites: Single & Multi-site deployments

# About Aprima

- **Established Leader in Healthcare Market**
  - Electronic Health Records
  - Practice Management (Front office / Back office)
  - Revenue Cycle Management (Billing Service)
  - Document Management
  - e-Prescribing
  - Patient Portal
  - Reporting (Clinical & Financial)

File View New



Vital CC HPI Hx ROS PE Dx Rx SP SO Plan

Notes



Patient complains of scratchy sore throat

Symptoms

Sore Throat

Description

scratchy

☐ Onset and Resolution

worse during the day

Notes

Del

Del

Search

Categories

Location

Quality

Onset and Resolution

Onset of Symptom

Limitation on Activities

Frequency of Episodes

Length of Episodes

Timing of Episodes

Significant Medical Conditions

Significant Medications

Triggers

Alleviating Factors

Exacerbating Factors

Patient Negatives

Patient Positives

Location

Diffusely

in the left peritonsillar area

in the posterior pharyngeal wall

in the left peritonsillar area

on the left

on the right

Onset and Resolution

sudden in onset

gradual in onset

sudden in resolution

gradual in resolution

improved during the day

worse during the day

ongoing

resolved

scratchy

sharp

stabbing

stable

throbbing

worsening

Aprima 2011:  
ONC - ATCB 2011/2012  
CERTIFIED

# Meaningful Use Dashboard

Track & Monitor  
Meaningful Use  
Measures by  
Provider, by Date  
Range in Real Time

Drill Down  
Reporting to  
identify  
information at  
patient level

Providers

Patterson, Frank

Date Range

Current year

[Refresh Meaningful Use Data](#)

Last Refresh : 09/23/2011 10:17 AM

[Display Meaningful Use Report](#)

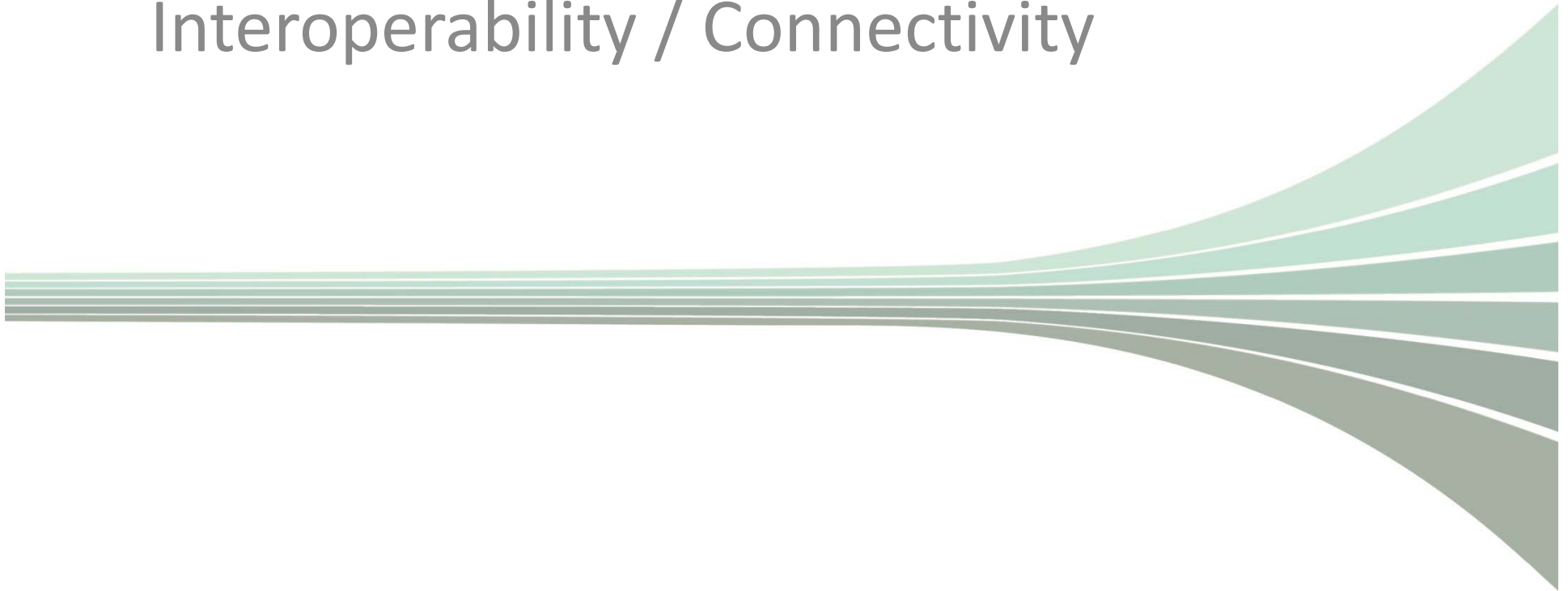
Meaningful Use Measures  
(Patterson, Frank : 01/01/2011 - 12/31/2011)

Measure Description	Numerator / Denominator	Current Value	Goal
<b>Core Measure 1.</b> CPOE (Computerized Provider Order Entry)	0 / 8	0.00%	More than 30%
<b>Core Measure 2.</b> Drug-Drug / Drug-Allergy Interaction checks	N/A	Yes / No	Must attest yes
<b>Core Measure 3.</b> Up-to-date Diagnosis List (current & active)	7/8	87.50%	More than 80%
<b>Core Measure 4.</b> E-Prescribing (eRx) permissible prescriptions	0 / 8	0.00%	More than 40%
<b>Core Measure 5.</b> Active Medication List Maintained	7/8	87.50%	More than 80%
<b>Core Measure 6.</b> Active Allergy List Maintained	7/8	87.50%	More than 80%
<b>Core Measure 7.</b> All Required Demographic Information: (language, gender, race, ethnicity, DOB)	8/8	100.00%	More than 50%
<b>Core Measure 8.</b> All Required Vitals (Ht, Wt, BP, BMI) and Growth Charts (2-20 yo)	8/8	100.00%	More than 50%
<b>Core Measure 9.</b> Smoking Status (>12 YO)	7/7	100.00%	More than 50%
<b>Core Measure 10.</b> CMS Quality Measures Reported	N/A	Yes / No	Must attest yes
<b>Core Measure 11.</b> Clinical Decision Support (Implement & Track)	N/A	Yes / No	Must attest yes
<b>Core Measure 12.</b> Electronic Patient Health Information (upon request)	1/1	100.00%	More than 50%
<b>Core Measure 13.</b> Patient Clinical Summary (per office visit)	8/8	100.00%	More than 50%



# Technology – Architecture

## Interoperability / Connectivity



# Technology

## Microsoft Gold Certified Partner

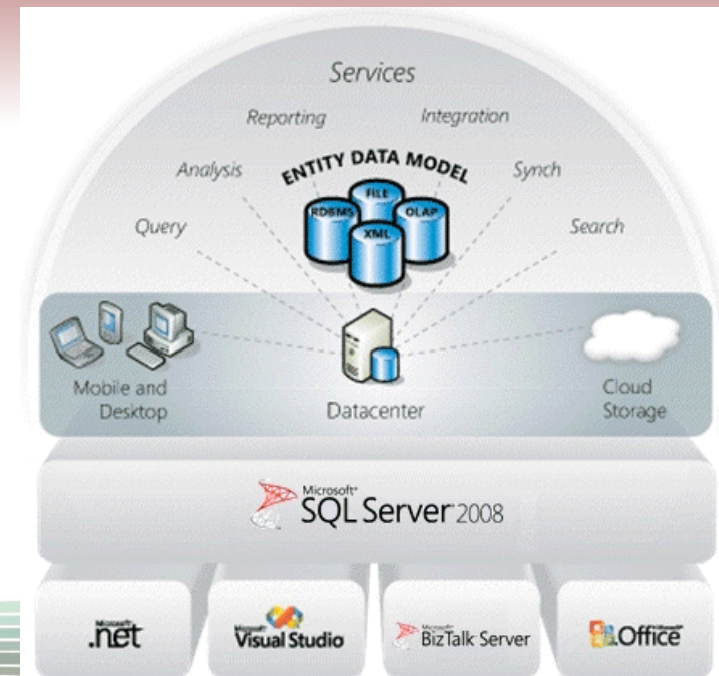
### Latest Technologies

Microsoft Server 2008

Microsoft .NET

Microsoft SQL

Microsoft Windows 7



**Single database application** –provides long term migration path to single partner with seamless EMR and PM functionality.

# Technology

## Clinical Integration:

Laboratory Orders/Results

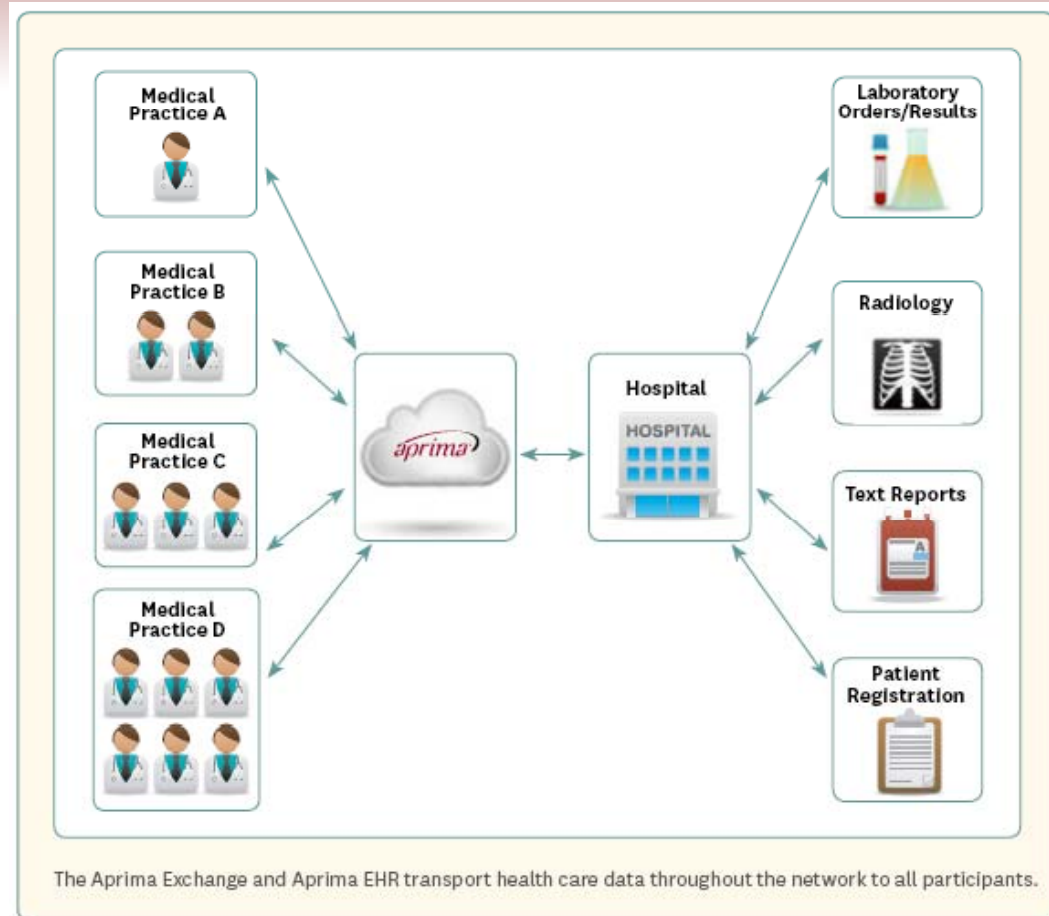
Radiology

Text Reports

## Data Storage /Server Options:

Practice – Hosted On-Premise

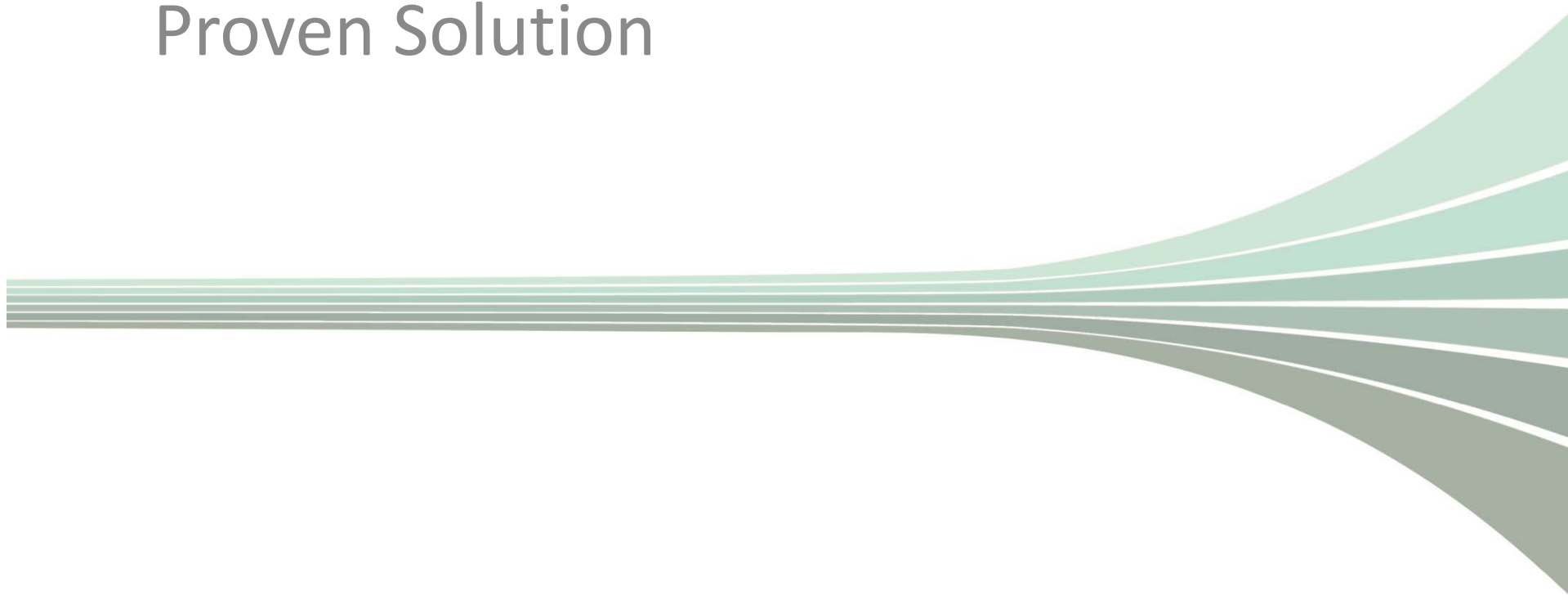
Aprima – Hosted Remotely



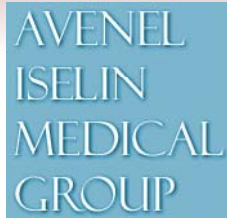




# Proven Solution



# Proven Solution



- Independent Practices

- **Avenel Iselin** – NJ, 18 providers  
*NCQA Patient-Centered Medical Home*
- **Potomac Physicians** – MD, 50 providers,  
*1<sup>st</sup> CMS-certified Patient-Centered Medical Home*
- **American Family Care** – AL, 91 physicians,  
20+ sites
- **Visalia Medical Clinic**, CA – 50 providers
- **Skylands Medical Group**, NJ, 17 providers

# Proven Solution



## Hospitals with owned practices

- Princeton Physician Organization
- Holy Name Medical Center
- Marshall County Hospital
- Rio Grande Hospital
- Mercer Hospital
- Alliance Hospital
- University of California, SF

# Proven Solution

## Beittel-Becker Pediatric Associates



“For our small practice of about 14,500 encounters per year, [more accurate billing] alone increases revenues by about \$25,000 per year.”

Chad Martin  
Practice Administrator

# Proven Solution

## Beittel-Becker Pediatric Associates



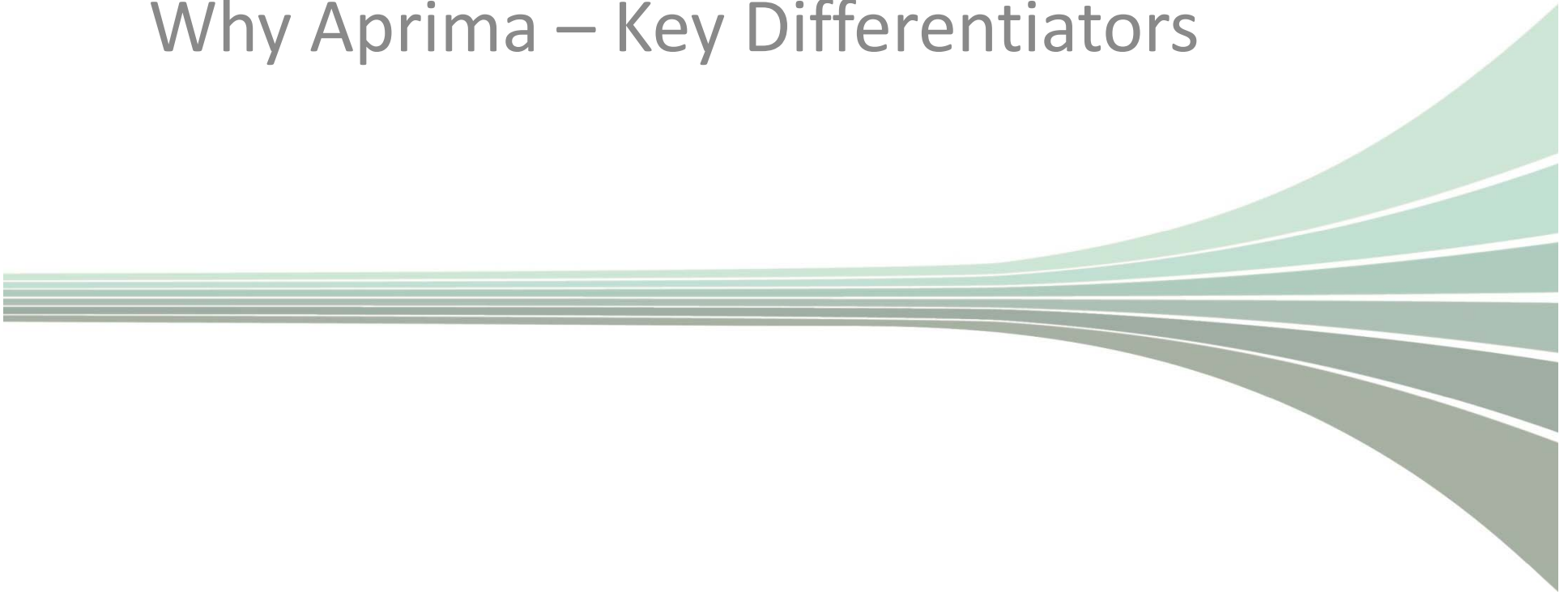
“Aprima does not require you to program your way into it. Instead, it learns how you work and adapts itself to your workflow.”

Dr. Greta Laube, MD



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## Why Aprima – Key Differentiators



# No Templates Required

Chief Complaint Driven




More natural visit flow

Symptom 
cough
diabetes mellitus
abdominal pain
hypertension
chest pain/pressure
headache
depression
cough
vaccination against influenza
anxiety
facial pain
fever

# Intelligent Navigation

Presents clinically relevant information without pop-up windows, drop-down selections or cascading menus/trees

**No need to hunt for nested data to document the findings**

Category 	Location 	Onset of Symptom 
Location	in the chest	_ days ago
Onset of Symptom	in the throat	_ weeks ago
Quality	in the larynx	_ months ago
Severity	in the lung	_ years ago
Frequency of Episodes		at birth
Significant Medical Conditions		during childhood
Significant Medications		during adulthood
Triggers		
Exacerbating Factors		
Alleviating Factors		
Pertinent Negatives		
Pertinent Positives		



# Adaptive Learning

Implementation process is laborious; customizing templates can be a full time job to build, maintain and update regularly

**No templates to build to suit individual doctors preferences**

<input type="checkbox"/>	Rx
<input type="checkbox"/>	ANTITUSSIVES
	Theraflu Cold-Cough 10 mg-20 mg Oral Strips; 1 ; PO; TID;
<input type="checkbox"/>	PENICILLINS
	Amoxicillin 500mg Tab; 1 Tablet(s); PO; TID; 10 days; Qty: ;
<input type="checkbox"/>	Service Performed
	(87880) STREP A ASSAY W/OPTIC
	(99203) DETAILED
	(99214) 99214 EST. PATIENT, LEVEL IV
<input type="checkbox"/>	Service Ordered
	(80048) BASIC METABOLIC PANEL
	(80050) GENERAL HEALTH PANEL
	(71020) CHEST X-RAY

# Practice Management

One seamless application, single database – no interfaces or separate companies to contact for support

**Patient Registration / Scheduling**

**Eligibility Checking**

**Electronic Remittance**

**Claims Management – EDI Department**

**Patient Recalls**

**Patient Statements**

**EZ-Pay for credit card capture**

**Reporting**

# Abandon Paper. **Experience Aprima.**



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